INDUSTRIAL MACHINERY • ENGINEERING • PROJECT SOLUTIONS

LOCAL TECHNICAL & PROJECT SUPPORT FOR FOREIGN INDUSTRIAL EQUIPMENT IN VIETNAM

A practical local partner for site readiness, installation coordination, commissioning, after-sales support and Vietnam market development.



AT A GLANCE

What HPIE brings to an OEM project

LOCAL TECHNICAL PRESENCE

Hanoi-based support for projects in Northern Vietnam, connecting OEM engineers, customers, contractors and site teams.

PROJECT EXECUTION

Site survey, readiness checks, installation coordination, MEP and contractor coordination, commissioning support and punch-list follow-up.

MARKET DEVELOPMENT

Customer identification, technical inquiries, RFQ follow-up and step-by-step Vietnam market development for foreign manufacturers.

CORE CAPABILITIES

End-to-end local support

01 SITE SURVEY & READINESS

Utilities • access • foundation • lifting requirements • site readiness report

02 INSTALLATION COORDINATION

Local manpower • rigging • positioning • MEP • logistics • subcontractor coordination

03 COMMISSIONING SUPPORT

OEM engineer support • technical coordination • run testing • punch-list follow-up

04 LOCAL AFTER-SALES

Customer follow-up • spare parts • local inspection • maintenance coordination

OPERATING MODEL

One local point of contact across the project lifecycle

BEFORE SHIPMENT

Site survey
Utilities / foundation / access
Unloading & lifting plan
Manpower & contractor planning

DURING INSTALLATION

Unloading • rigging • positioning
Mechanical & MEP coordination
OEM engineer support
Progress tracking

AFTER COMMISSIONING

Punch list & customer follow-up
Local inspection / troubleshooting
Spare parts & maintenance coordination
Local point of contact

FOCUS INDUSTRIES & EQUIPMENT

Where HPIE can create practical value

PACKAGING & FOOD PROCESSING

Packaging machinery • food processing • production lines • food-service technology

INDUSTRIAL AUTOMATION

Automation • assembly machines • special-purpose machines • handling systems

METALWORKING & PRODUCTION

Metalworking • fabrication • production machinery • auxiliary systems

SURFACE TREATMENT / COATING

Powder coating • spray equipment • pretreatment • painting / finishing systems

COMMERCIAL & INDUSTRIAL

Commercial / industrial kitchen • environmental • oil / waste management

IMPORTED MACHINERY PROJECTS

Overseas manufacture → shipment → installation → utilities → commissioning → handover

WHY HPIE

Built for practical OEM support in Vietnam

- Local presence in Northern Vietnam
- Mechanical + project engineering background
- English–Vietnamese technical coordination
- Imported equipment project experience
- Flexible project-based, non-exclusive support
- Local contractor and technician coordination



FOUNDER / KEY TECHNICAL CONTACT

ALEX PHUC

Founder / Technical Business Development

17+ YEARS

Founder-level professional experience in engineering, equipment and project execution.

LOOKING FOR A LOCAL TECHNICAL PARTNER IN VIETNAM?

HPIE VIET NAM | +84 968 313 362 | alex@hpievietnam.com

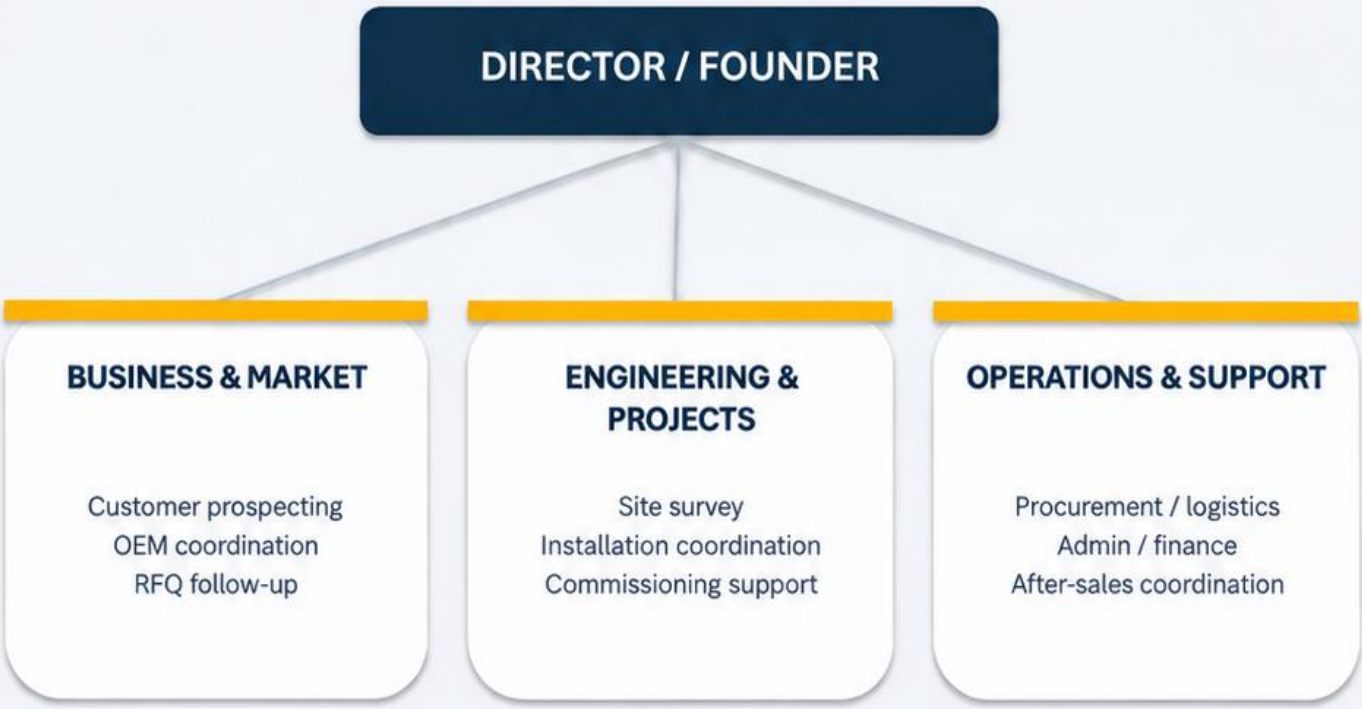
www.hpievietnam.com

GENERAL info@hpievietnam.com • SALES sales@hpievietnam.com • PARTNERS partners@hpievietnam.com • PROJECTS projects@hpievietnam.com

ORGANIZATIONAL STRUCTURE

Proposed functional structure for OEM project support

A practical coordination model. Functions below do not imply verified HPIE headcount or formally established departments.



HPIE VIET NAM ORGANIZATION

HPIE VIET NAM is structured around practical project support functions, combining business development, engineering coordination and operations support to serve foreign OEM projects in Vietnam.

This organizational chart presents HPIE VIET NAM's proposed operating structure for OEM project support and market development in Vietnam.

SELECTED PROJECT REFERENCES

Representative industrial references from 2025 to present

Selected reference projects that reflect HPIE VIET NAM's practical support capabilities across industrial and hospitality sectors in Vietnam.

VINFAST HAI PHONG

02-2025 | Factory

Camera System

Location: Hai Phong, Vietnam

SAMSUNG

05-2025 | Factory

Fire Alarm System

Location: Thai Nguyen, Vietnam

ABB VIET NAM

09-2025 | Factory

Painting Automation System

Location: Ha Noi, Vietnam

INTERCON HA LONG

02-2026 | Hotel

Kitchen & Laundry System

Location: Quang Ninh, Vietnam

FAIRMONT

03-2026 | Hotel

Kitchen and Laundry System

Location: Ha Noi, Vietnam

HOA PHAT GROUP

05-2025 | Factory

Powder Coating System

Location: Hung Yen, Vietnam

HPIE VIET NAM provides practical local support for imported equipment and industrial projects in Vietnam. For project details, capability discussions, or partnership opportunities, please contact us via our website, email, or phone.

VINFAST HAI PHONG

Project: Camera System
Location: Hai Phong, Vietnam | 02-2025



SAMSUNG VIET NAM

Project: Fire Alarm System
Location: Thai Nguyen, Vietnam | 05-2025



ABB VIET NAM

Project: Painting Automation System
Location: Ha Noi, Vietnam | 09-2025



INTERCON HA LONG

Project: Kitchen & Laundry System
Location: Quang Ninh, Vietnam | 02-2026



FAIRMONT

Project: Kitchen and Laundry System
Location: Ha Noi, Vietnam | 03-2026



HOA PHAT GROUP

Project: Powder Coating System
Location: Hung Yen, Vietnam | 05-2025



OUR PEOPLE. YOUR LOCAL POINT OF CONTACT.

Functional roles and points of contact supporting coordinated project execution.



01 DIRECTOR

Mr. Alex Phuc

Founder / Director

Leads partnerships, business development, and technical coordination.



02 DEPUTY DIRECTOR

Mr. Nguyen Thanh Dat

Deputy Director

Supports operations, work progress, and customer relationships.



03 DEPARTMENT MANAGER

Mr. Tran Quoc Huy

Construction Manager

Coordinates construction execution, site quality, and safety.



04 ACCOUNTING

Ms. Nguyen Mo

Chief Accountant

Manages finance, cost control, and administration.



05 ENGINEER

Mr. Nguyen Minh Quan

Site Engineer

Conducts surveys, installation, and technical supervision.



06 SITE FOREMAN

Mr. Le Hoang Nam

Site Foreman

Organizes site manpower and supervises work quality.



07 TECHNICIAN

Mr. Pham Van Duy

Installation Technician

Supports equipment installation and commissioning.



08 HSE OFFICER

Mr. Vu Duc Minh

HSE Officer

Supports site safety, compliance, and risk management.



09 PROJECT SUPPORT

Mr. Kim Quang Tien

Project Support

Assists with logistics, materials, and project administration.

ONE TEAM. LOCAL ACCOUNTABILITY.

Coordinated business, engineering, HSE and on-site support.

Our Office, Project Locations & Distances

Key projects delivered by HPIE VIET NAM across industrial and hospitality sectors in Vietnam.



HPIE AT A GLANCE

Head Office
Long Bien, Ha Noi (Vietnam Capital)

Project Coverage
Industrial & Hospitality across Vietnam

Solution Fields
Installation, Commissioning, Integration & On-site Support

HPIE VIET NAM
Your Local Technical Partner in Vietnam

HPIE VIET NAM CO., LTD.

HUNG PHAT INDUSTRIAL ENGINEERING

Your Local Technical & Project Partner in Vietnam

HEAD OFFICE
No. 16, Alley 29/34 Thuong Thanh,
Viet Hung Ward, Hanoi, Vietnam

PHONE / WHATSAPP / ZALO
+84 968 313 362

DIRECT CONTACT / FOUNDER
Alex Phuc
alex@hpievietnam.com

GENERAL INQUIRIES
info@hpievietnam.com

SALES & QUOTATIONS
sales@hpievietnam.com

OEM PARTNERSHIPS & BUSINESS DEVELOPMENT
partners@hpievietnam.com

PROJECT IMPLEMENTATION & SITE SUPPORT
projects@hpievietnam.com

WEBSITE
www.hpievietnam.com

THANK YOU

FOR YOUR TRUST & PARTNERSHIP